City of Port Townsend
LODGING TAX FUND
BUDGET SUMMARY 2024 FINAL

| Lodging Tax | $2022$ <br> Adopted | $2023$ <br> Adopted | 2024 <br> Proposed 10/10 LTAC regular meeting |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning Fund Balance Revenues | 415,629 | 522,592 | - |  |
| Taxes | 441,000 | 525,000 | 550,000 |  |
| Licenses \& Permits | - | - | - |  |
| Intergovernmental Services | - | - | - |  |
| Charges for Goods \& Services | - | - | - |  |
| Fines \& Penalties | - | - | - |  |
| Miscellaneous Revenue | 150 | 750 | 750 |  |
| Other Increases | - | - |  |  |
| Other Financing Sources (inc. Transfers In) | - | - | - |  |
| Total Revenue | 441,150 | 525,750 | 550,750 |  |
|  |  |  |  | NOTES |
| Expenditures |  |  |  |  |
| Salaries \& Wages \& Benefits | - | 75,000 | 75,000 | Half of a Communications \& Marketing Manager |
| Services | 194,187 | 264,343 | 309,918 |  |
| Visitor Center Operations | 109,180 | 136,475 | 83,400 | see breakout sheet |
|  |  |  |  | focus on shoulder seasons. co-op between various entities: included but not limited |
| Marketing (incl. CD support in 2023) | 45,000 | 56,250 | 115,000 | to: OPTC, VIC, Main Street, Contractors |
| Tyler Plaza Tent Rental |  | 2,500 |  |  |
| Data Collection |  |  | 20,000 |  |
| General Fund Overhead | 19,507 | 17,618 | 17,618 | Per Finance Dept |
| Creative District Support | - | 1,000 | 8,400 | see breakout sheet |
| Facility rental waivers | 10,000 | 10,000 | 10,000 |  |
| 2024 Community Grants | - | 25,000 | 40,000 | 20K in each round |
| Big Belly Contract | 10,500 | 15,500 | 15,500 | Three year contract for this amount |
| Capital Outlays | 15,000 | 15,000 | $\begin{array}{r} 15,000 \\ 5,000 \end{array}$ | Winter Lights PT Mainstreet Banners and signage |
| Other Financing Uses (inc. Transfers Out) | 125,000 | 125,000 | 125,000 | Transferred to Debt Services through 2035 for Water Street Overlay, Visitor Center |
| Total Expenditure | 334,187 | 479,343 | 529,918 | Sims Way frontage, SR 20 pedestrian walkway and Quincy/Jefferson Street |
| Net Change in Fund Balance | 106,963 | 46,407 | 20,832 |  |
| Ending Fund Balance Sufficient to Meet Obligations | 522,592 | 568,999 |  |  |


| Infrastructure Spend 2024 |  | \% spend 2024 |  | Marketing 2023 for comparison |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| VIC operations | \$83,400 | debt | 24\% | \$ | 25,400.00 | Media Ad Buys: DMO |
| Big Belly | \$15,500 | infrastructure | 22\% | \$ | 56,250.00 | Winter and Pivot Marketing |
| Lights \& Banners | \$20,000 | marketing | 22\% | \$ | 10,500.00 | Digital Marketing: DMO |
| \$118,900 |  | salaries/strategy | 14\% | \$ | 22,400.00 | Pass-thru contracts |
|  |  | grants | 8\% | \$ | 114,550.00 |  |
|  |  | waivers | 2\% |  |  |  |

Note on proposed restroom infrastructure project: there is an estimated two-year planning period with implementation in the third year.

